Job Specification

Post Title	Technical Estimator - Fabrications
Location	Chesterfield
Salary	Competitive – DOE (depending on experience)
Hours	Full time, permanent, flexible
About Us	CBE are a leading multi capability, fabrication and engineering business specialising in the manufacture and installation of high-quality fabricated components, structural steelwork, sheet metal products, and bespoke engineering solutions. Serving a diverse customer base across construction, infrastructure, industrial, rail, energy, and manufacturing sectors, we pride ourselves on delivering quality, reliability, and exceptional customer service. Due to continued growth, we are seeking an experienced **Technical Estimator** to strengthen our commercial team and support the successful delivery of existing and new business opportunities.
The Role	The Technical Estimator will be responsible for preparing accurate, competitive, and profitable quotations for fabrication, welding, and engineering projects. Working closely with customers, project managers, production teams, and suppliers, you will assess technical requirements, determine manufacturing costs, and support business development activities. This role requires a strong understanding of fabrication processes, engineering drawings, materials, and manufacturing methods.
Key Responsibilities	• Review customer enquiries, specifications, engineering drawings, and tender documentation • Calculate material, labour, machine, subcontractor, and installation costs • Produce accurate quotations for fabrication, welding, structural steelwork, sheet metal, and bespoke engineering projects • Liaise with suppliers and subcontractors to obtain competitive pricing for materials, finishes, laser cutting, profiling, galvanising, painting, and specialist services • Assess project risks and identify opportunities for cost reduction and process improvements • Develop manufacturing methods and project routing strategies to ensure efficient delivery • Work collaboratively with production and engineering teams to validate estimates and lead times • Support customers with value engineering and design-for-manufacture recommendations

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	• Maintain quotation records and support handover of successful projects to operations • Build and maintain strong relationships with customers and supply chain partners
Requirements	**Essential** • Previous experience in an estimating role within fabrication, structural steelwork, sheet metal, or general engineering • Ability to read and interpret engineering drawings and technical specifications. • Strong understanding of fabrication and welding processes • Knowledge of material grades, steel sections, platework, sheet metal, stainless steel, and aluminium fabrication • Commercial awareness with the ability to balance competitiveness and profitability • Excellent numerical and analytical skills • Strong communication and customer-facing abilities • Proficiency in Microsoft Office and estimating or ERP systems **Desirable** • HNC/HND or equivalent qualification in Mechanical, Manufacturing, or Structural Engineering • Experience pricing structural steelwork projects • Familiarity with AutoCAD, SolidWorks, Tekla Structures, or similar CAD software • Knowledge of CE marking requirements and UKCA standards for fabricated steelwork • Understanding of welding standards such as ISO 3834 and BS EN 1090
What We Offer	• Competitive salary package • Company pension scheme • Annual performance bonus (where applicable) • Career development opportunities within a growing business • Ongoing training and professional development • Supportive and collaborative working environment • Opportunity to work on varied and technically challenging projects
Why Join US?	This is an exciting opportunity to become a key part of a successful multi capability business where your technical expertise and commercial judgement will directly contribute to winning profitable work and supporting long-term business growth.
Apply Today	If you have experience estimating fabrication or steelwork projects and are looking for your next challenge within a growing engineering company, we'd love to hear from you. Please send your CV together with a brief covering letter outlining your relevant experience and salary expectations to hr@cbeplus.com

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